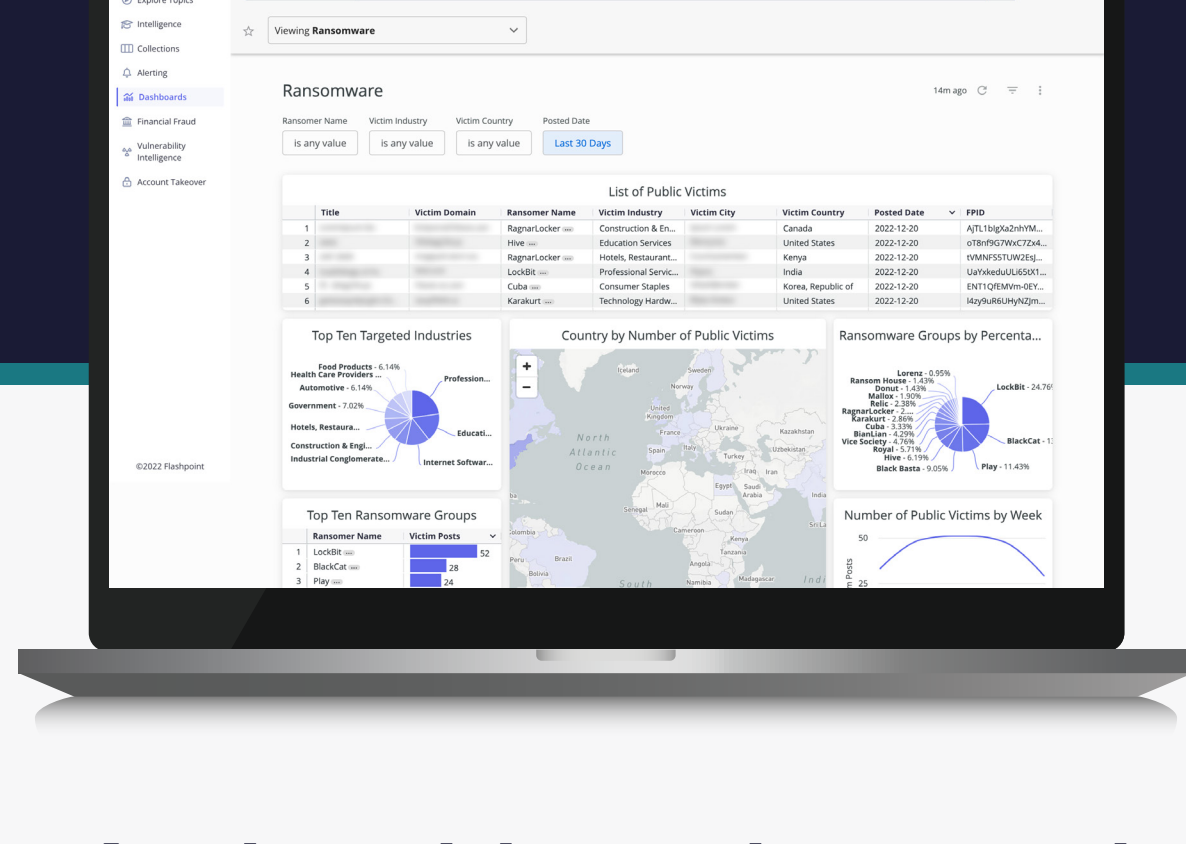


# 2022 A Year in Review With Flashpoint



## Actionable and trusted intelligence for every team

- 350M+** Media assets collected
- 3.6B+** Chat services messages
- 39B+** Compromised credentials
- 2B+** Stolen credit cards
- 575M+** Illicit forum posts
- 1.1M+** Threat actor mentions of CVEs
- 85B+** Unique credentials in Flashpoint's dataset based on email/password combinations
- 200+** Most prevalent malware families and associated IOCs within Flashpoint collections
- 306K+** Vulnerabilities tracked (97K vulnerabilities tracked by Flashpoint not available in NVD)

## In 2022...

- A financial services customer **detected** more than \$4M in illicitly marketed assets, including checks and compromised accounts, using OCR capabilities.
- A customer relied on Flashpoint's ransomware dashboard to **regularly save them hours** of time each week while supporting executive briefings.
- During the month of June, a customer received 125 **actionable alerts** which equated to over \$15M in potentially averted losses.
- An automated alert provided information to a customer that **enabled their team** to identify a threat actor's specific operations, saving them over \$5M.
- Flashpoint customers **saved** over 8K hours with Flashpoint Request for Information (RFI) custom analyst research intelligence.

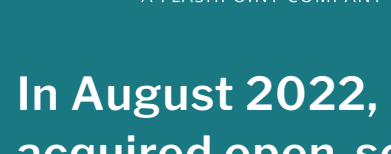


## Additions to the Flashpoint Family



### Flashpoint acquired Risk Based Security in January, 2022.

Flashpoint and Risk Based Security's combined offering is the central place for organizations to gain insight into all facets of vulnerability intelligence - essential to identifying, prioritizing, remediating, and monitoring risks affecting an organization. With the acquisition of RBS, Flashpoint now provides vulnerability and risk intelligence across vulnerability management and CTI teams.

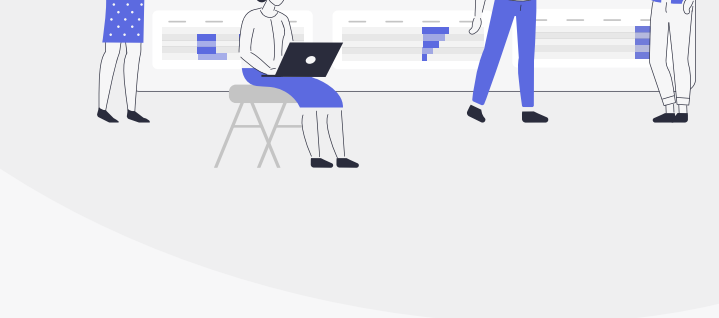


### In August 2022, Flashpoint acquired open-source intelligence leader, Echosec.

Echosec gives users the ability to leverage real-time publicly available information (PAI) to drive on-the-ground insights and comprehensive open-source intelligence (OSINT). Complemented by Flashpoint's unique collections and intelligence expertise, this key acquisition continues our evolution as the leading provider of actionable intelligence, supporting cyber and physical security missions around the world.



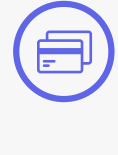
## New Products and Services



### Flashpoint Automate

Accelerate repeatable security-related processes to detect, analyze, and remediate risk faster

Security teams are leveraging our low-code automation platform with other Flashpoint solutions to build and customize automated workflows- saving time and reducing risk across their organization.



### High-risk Merchants for Card Fraud Mitigation

Pinpoint the common point of purchase and exposed cards

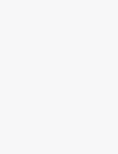
Flashpoint takes CPP analysis and risky merchants off your plate, with our new High-risk Merchant data added to our Card Fraud Mitigation solution.



### New actionable data for Compromised Credential Monitoring

Strengthen your Account Takeover protection program and remediate risk faster than ever before

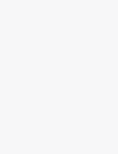
Leverage host and cookie data, enhanced exposure dashboards, and the new in-platform experience to gain deeper insights and better protect your organization and customers from stolen credentials.



### Echosec Monitor

Keep a close eye on evolving situations with tailored alerting

Access the data you need quickly with analytics and visualizations in your configurable Echosec dashboard. View geospatially-enriched data in the map module and receive real-time alerts when new, relevant posts are detected.



### Managed Attribution

Manipulate your digital fingerprint and deepen your research capabilities

Get closer to the source than ever before. Flashpoint's Managed Attribution is a flexible, fully managed virtual environment that lets security teams interact with files and browse safely without risk to your organization. Flashpoint Managed Attribution is fully isolated from your browsers, computers, and network infrastructure to protect from malware and other malicious online threats.

## Solution Enhancements

### VulnDB Exploit Prediction Scoring System and Ransomware Likelihood Score

**Exploit Prediction Scoring System:** Estimate the likelihood that a vulnerability will be actively exploited in the wild.

**Ransomware Likelihood Score:** The first of its kind in the industry. Leverage our new ransomware likelihood score to determine the probability of vulnerability being used in future ransomware operations.

### Cloud Infrastructure Monitoring

Monitor and identify publicly exposed AWS S3 buckets which could be inadvertently leaking PII, customer data or other sensitive information due to misconfiguration, lack of monitoring or stolen bucket credentials.

### Advanced Persistent Threat (APT) pages

Now monitoring over 30 APT groups and continuing to build threat intel feeds that are tailored towards your team's specific use cases.

### VirusTotal intelligence overlays

Leverage our integration with VirusTotal for additional context on multiple types of data within our platform.

### In-platform automatic forum translation

Flashpoint pre-translates its datasets across 25+ languages, providing a wider range of search results from foreign language sources within Flashpoint collections.

### Explore topics relevant to your organization

Receive assistance in creating topics that are specific to your organization's intelligence requirements.