



# Request for Information

Flashpoint's Request for Information (RFI) service supplements your subscription to Flashpoint products with the ability to ask our intelligence analysts specific questions and receive answers to help your team fill intelligence gaps.

Through the RFI process, our intelligence analysts field questions and conduct research inside closed illicit online communities and open sources to provide original, unique analyses. RFIs are based on an hourly model and are calculated depending on the number of hours our intelligence team spends researching, analyzing, and producing a response to the RFI. Responses are time-bound, activity-specific, or in response to an emerging situation.

## Key Benefits

- ✓ Save time by reducing false incident investigations
- ✓ Increase analyst team productivity
- ✓ Streamline your intelligence cycle by submitting direct requests to Flashpoint analysts for bespoke intelligence and analysis
- ✓ Improve collections agility—go where adversaries go
- ✓ Rapidly analyze, refine, and contextualize the data to produce valuable insights
- ✓ Increase intelligence coverage with more regions, countries, data sources, and threat actor types with our proprietary collections engine
- ✓ Reduce language barriers with a multidisciplinary intelligence team that speaks over 35 languages natively



Flashpoint customers can see an increase in analyst team productivity delivered **\$651,499** in time savings



RFI Service provides reduced false incident investigations savings of **\$204,121** in wasted time.

## Sample RFI Topics

- Illicit community investigation
- Translation requests
- Threat actor profiles
- Threats to high-profile events
- Technical analysis - e.g., malware/exploit assessment
- Cyber and/or physical threat landscape - often requires all-source analysis
- Threat assessment - often requires technical analysis
- Limited engagement or procurement
- Emerging trends and insights

### ABOUT FLASHPOINT

Flashpoint is the pioneering leader in threat data and intelligence. We empower commercial enterprises and government agencies to decisively confront complex security challenges, reduce risk, and improve operational resilience amid fast-evolving threats. Through the Flashpoint Ignite platform, we deliver unparalleled depth, breadth and speed of data from highly relevant sources, enriched by human insights. Our solutions span cyber threat intelligence, vulnerability intelligence, geopolitical risk, physical security, fraud and brand protection. The result: our customers safeguard critical assets, avoid financial loss, and protect lives. Discover more at [flashpoint.io](https://flashpoint.io)